



Open Position:

Marketing Representative

About the Opportunity:

CPS is a national auto finance company. We buy automobile loans from dealers in 45 states each month. We are looking to expand our sales team to call on dealers and present our “subprime” auto finance program. Dealers are always looking for new programs to finance their hard to place credit profiles. Reps locate these dealers, present our program then generate application and loan volume. Each Rep has approximately 125 dealers to work with.

CPS has been in business since 1991 and has financed over 800,000 loan contracts for dealers in the US. CPS is traded on the NASDAQ stock exchange under the symbol “CPSS”.

Reps work from their home office to manage/support their business flow and also visit dealers regularly to strengthen business relationships. The Rep job for CPS is interesting; fast paced and varies each day. We are looking for smart, dynamic, motivated professionals. The best prior experience is working in a retail auto environment or prior representation of retail automotive dealer products.

Generous compensation plan includes salary, plus commission per funded contract plus monthly volume bonus. Successful Reps can earn a six figure income. All employees receive full medical and dental benefit package plus 401K with employer matching. Qualified candidates please send an updated resume.

About the Company:

CPS is a national auto finance company specializing in financing consumers with past credit problems. CPS has been in business for 20 years and serves over 4,000 auto dealers across the U.S. The CPS finance program allows customers with past credit problems to drive a reliable later model used car while rebuilding their credit with on time payments.